Manzanita Product Comparisons (2 of 2)

Manzanita Software Systems markets business accounting products for the Apple
IIe and IIc. The following chart compares specifcations of The Business
Accountant and BusinessWorks. This is part 2 of two parts.

	The Business Accountant	BusinessWorks
Accounts Receivable System		
Maximum number of customers:		
removable media disk	500	1,000*
hard disk	5,840**	10,000*
Maximum number of transactions:		
removable media disk	2,320*	***
hard disk	20,800**	***
Maximum number of sales reps	n/a	16
# of customer notes	9	9
# of dunning notes	3	3
# of payment terms	9	9
# of sales accounts	8	16
# of sales tax jurisdictions	1	3
# of line items per invoice	16	40
Maximum invoice amount	$999,999.99	$80,000.00
# of characters in customer ID	8	8
# of digits in invoice number	5	5
Credit and open invoice inquiry	yes	yes
Includes contact names	no	yes
Prints invoices, debit, credit memos	yes	yes
Invoices directly from inventory	no	yes
Returns product to inventory	no	yes
Recurring receivables invoices	no	yes
Handles open credits	yes	yes
Calculates finance charges	yes	yes
Maintains customers' high balances	no	yes
Open item & balance forward statements	yes	yes
Sorts all reports by sales rep	no	yes

Inventory Control System

Maximum number of parts:

removable media disk	1,000*	1,000*
hard disk	10,000**	10,000*
Maximum number of transactions:		
removable media disk	4,000	***
hard disk	38,400**	***
# of product groups	99	99
# of bins/locations	n/a	99
# of costing methods (LIFO,FIFO, standard, weighted average)	4	4
# of price levels	1	3
# of cost of goods sold accounts	8	16
Maximum on-hand quantity of any part	999,999	999,999.99
Maximum amount of purchase order	$999,999.99	$999,999.99
Global prices changes	no	yes
Fractional quantities	no	yes
Prints purchase orders	yes	yes
Retains purchase order detail	no	yes
Allows receipts & cancellations of p.o.'s	no	yes
Calculates inventory turnover	no	yes
Handles return of merchandise to inventory	no	yes
Maintains YTD sales and costs of goods sold	no	yes
Handles physical inventory	yes	yes

Payroll System

Maximum number of employees:		
removable media disk	200*	500*
hard disk	300*	1,000*
Deductions	12	25
with company contribution	no	yes
Commissions	12	25
Overtime rates	3	3
Standard rates	50	100
Job codes	100	200
# of pay types	4	5
# of pay periods	4	4
Maximum individual annual earnings	$999,999.99	$999,999.99
Tax tables for 50 states, DC, federal	yes	yes
Multiple earnings categories	yes	yes
Compensation time	no	yes
Shift differentials	no	yes
Departmental posting	no	yes
Checks and handchecks	yes	yes
Retain check detail for quarter	no	yes
Void most recent checks	yes	yes
Void any check	no	yes

Labels Plus

# of names in mailing list:		
removable media disk	1,000	1,000*

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  hard disk                           8,000**          10,000*
Number of selection keys             8                8
# of label definitions               1                4
Maximum number of labels across      4                4
# of characters in ID                8                8
Minimum label width, in characters   24               24
Maximum label width, in characters   72               72
Minimum label height, in lines       4                4
Maximum label height, in lines       24               24
Name and address lists               yes              yes
Telephone lists                      yes              yes
Mailing labels (roll or single sheet) yes             yes
Merge vendors, customers & employees yes              yes
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*The actual maximum numbers may be less than those listed, depending on the number of accounting modules you use, and/or the number of accounts, vendors, parts or customers on the system. These numbers should be used as general guidelines. Refer to the sizing worksheets for more specific information.

**These figures reflect using a DOS 3.3 hard disk with a maximum of eight data sets.

***LImited only by disk space.

NOTE: Apple Computer, Inc. is not responsible for the contents of this
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Manzanita Software Systems, Customer Support   (916) 781-3880

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